

# **Press**Release

# Freelancer.com unveils the top 50 fastest growing online jobs for Q2 2013

SYDNEY, August 22, 2013: The 3D printing industry heats up amid a \$600 million acquisition; The design industry flourishes as SMEs embrace freelancers over local agencies; Android continues to school Apple; Facebook fights fire with fire and comes out triumphant over Twitter; Telemarketing and Email Marketing experts rejoice as demand surges for these job types, at the expense of SEO and Link Building; SMEs now use freelancers as an integral part of their business.

The Freelancer.com Fast 50 charts the top 50 fastest growing job types or most influential movements in the online labour market on a quarter-by-quarter basis, providing a continuous measure of job activity and trends in the online economy.

An analysis of more than 300,000 jobs posted in Q2 2013 reveals that as corporate giants attempt to innovate in the consumer market with major product releases and reckless software updates, little thought has been spared for the SMEs fighting to keep up with the pace of technological change. Increasingly, SMEs are turning to external support and finding the answer in freelancers around the world.

"2013 will be viewed as a year of unprecedented disruption, with tectonic shifts in the design and manufacturing industries as they struggle to adapt to the unstoppable rise of crowdsourcing and 3D printing," Freelancer.com CEO Matt Barrie explains. "But with disruption comes opportunity, and over the next couple of months there is a unique window for any entrepreneur with an innovative business model to build a billion-dollar company."



The 3D printing industry heats up amid a \$600 million acquisition. Set to become a \$3 billion industry by 2016, the 3D industry continues to grow as increasingly households and workplaces adopt 3D printing technologies\*\*. As a result, 3D Rendering, 3D Modelling and 3D Animation showed significant growth, with all three jobs securing spots in the top 20 categories (up 17.3% from 1,570 jobs, 12.5% from 1,774 jobs, and 11.7% from 1,758 jobs respectively). First flagged in the Q1 2013 Fast 50 as a key growth industry, recent industry movements, such as the acquisition of Makerbot by 3D printing giant Stratasys, continue to suggest that this will be the industry to watch in the latter half of 2013.

The online design industry flourishes as SMEs embrace freelancers over local agencies. Illustration (up 19.7% from 1,501 jobs), Photoshop Design (up 19.4% from 1,241 jobs), Banner Design (up 14.4% from 2,131 jobs) and Logo Design (up 9.2% from 7,591 jobs) are all up in Q2 as ever-increasing fees charged by design agencies encourage SMEs to embrace online designers and force them to shop around for a better deal. Disruptive online business models such as crowdsourcing deliver unprecedented levels of flexibility, quality and ROI for SMEs, and we anticipate that this trend will continue as creative design professionals embrace online freelancing, while traditional design agencies join Borders and the Dodo in the annals of history.

Android continues to school Apple. Despite newer, flatter icons, iOS development continues to lag behind Android. Android achieves 14.8% growth in this Fast 50 (from 5,152 jobs), as iPhone and iPad lag with 10.2% and -2.5% growth this quarter (from 5,552 and 2,266 jobs respectively). These findings are supported by an IDC study^ conducted in late 2012 finding Android had more than 70% market share of new sales vs. 21% for the iPhone. As growth in mobile sales within the developing economies continues to surge, we expect that this trend will continue. With Android unchallenged, the new iOS releases are struggling to create must-have features and Apple is increasingly looking like a follower rather than a leader in the market it reinvented.

Facebook fights fire with fire and comes out triumphant over Twitter. A year after Facebook's IPO belly flop, the world's number one social network has recovered, this month reaching its issue price on the back of strong growth in mobile advertising. The social media giant grew mobile advertising revenue a massive 76% to US\$656 million from the previous quarter, as reported in June this year. Advertisers have seen the light, as Facebook marketing jobs grew 16% this quarter to 7,281 jobs. After a strong first quarter, Twitter stagnated at just under 2% growth (from 2,624 jobs), as Facebook cashed in on its own version of Twitter's hashtag feature and tweaked its commenting system to allow users to upload photos to comment threads. With Facebook starting to see positive results from its mobile advertising



push, businesses will continue to diversify their online advertising budgets to include Facebook.

Telemarketing and Email Marketing experts take home the bacon as demand surges for these job types, at the expense of SEO and Link Building. Telemarketing and Email Marketing jobs showed a strong 14.6% and 4.9% growth (up from 1,118 jobs and 1,206 jobs) respectively, supported by a 2013 report\* which states that customer acquisitions via email marketing have quadrupled since 2009. Additionally, the study showed that customers acquired via email were 11% more valuable than average customers from Facebook, cementing email marketing as the central pillar of online marketing. Meanwhile, a Google Penguin update has delivered another crippling blow to SEO and Link Building jobs (down 6.3% from 10,906 jobs and 6.8% from 7,531 jobs respectively), further damaging an industry that is struggling as advertisers increasingly diversify their budgets into social channels like Facebook.

**SMEs** now use freelancers as an integral part of their business. Traditionally, SMEs outsourced work at the peripheries of their core business function, but this is rapidly changing. Today, SMEs are integrating freelancers directly into their business, relying on them for core tasks such as **accounting** (up 23.3% from 888 jobs), **report writing** (up 20.5% from 1,535 jobs) and the creation of **powerpoint** presentations (up 35.4% from 1,499 jobs), which require indepth knowledge of the business. As the online freelance labour force shifts focus, tasks such as **copywriting**, **ghostwriting** and **PDF** conversions that require little to no inside knowledge have suffered (dropping by 13.5%, 11.8% and 38.1% respectively).

Please find the full Freelancer Q2 Infographic at <a href="http://cdn3.f-cdn.com/img/freelancer-Q2-trends.png">http://cdn3.f-cdn.com/img/freelancer-Q2-trends.png</a>



#### **About Freelancer**

Triple Webby award-winning Freelancer.com is the largest outsourcing and crowdsourcing marketplace in the world. Freelancer.com connects businesses with over 8.4 million independent professionals globally, specializing in fields as diverse as software development, writing, marketing, engineering, and the sciences. The average job is completed for under US\$200, making Freelancer.com extremely cost-effective for small businesses unable to justify the expense of hiring full time.

\*\* http://www.forbes.com/sites/tjmccue/2012/03/27/3d-printing-industry-will-reach-3-1-billion-worldwide-by-2016/

http://www.afr.com/p/technology/facebook revenue surges on mobile ghBI8WLecSKAsZjqz v8vvl

- http://techland.time.com/2013/04/16/ios-vs-android/
- \* http://blog.custora.com/2013/06/e-commerce-customer-acquisition-snapshot/

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### DATA

Rank	Job Category	Q2	Q1	Change (%)
1	Powerpoint	2,030	1,499	35.4%
2	Accounting	1,095	888	23.3%
3	Report Writing	1,850	1,535	20.5%
4	Illustration	1,796	1,501	19.%
5	Photoshop Design	1,482	1,241	19.4%
6	3D Rendering	1,841	1,570	17.3%
7	еВау	1,854	1,596	16.2%
8	Facebook	7,281	6,278	16.0%
9	Sales	5,544	4,819	15.0%
10	Android	5,917	5,152	14.8%
11	Telemarketing	1,281	1,118	14.6%
12	Banner Design	2,438	2,131	14.4%
13	Web Hosting	1,963	1,724	13.9%
14	Mobile Phone	8,112	7,160	13.3%
15	Translation	3,684	3,254	13.2%
16	3D Modelling	1,996	1,774	12.5%
17	3D Animation	1,963	1,758	11.7%
18	iPhone	6,117	5,552	10.2%



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19	Social Networking	6,350	5,795	9.6%
20	ASP	1,664	1,520	9.5%
21	English (US)	1,013	927	9.3%
22	Logo Design	8,291	7,591	9.2%
23	Software Testing	2,021	1,864	8.4%
24	Website Testing	1,233	1,145	7.7%
25	jQuery / Prototype	4,020	3,781	6.3%
26	Academic Writing	5,513	5,210	5.8%
27	HTML5	4,857	4,591	5.8%
28	Research	2,560	2,423	5.7%
29	Animation	1,710	1,621	5.5%
30	Objective C	1,562	1,481	5.5%
31	Email Marketing	1,265	1,206	4.9%
32	SQL	1,882	1,845	2.0%
33	Twitter	2,667	2,624	1.6%
34	Video Services	1,934	1,910	1.3%
35	Internet Marketing	15,726	15,585	0.9%
36	Javascript	6,307	6,294	0.2%
37	eCommerce	4,594	4,589	0.1%
38	PHP	43,560	43,557	0.0%



39	C# Programming	2,648	2,657	-0.3%
40	iPad	2,209	2,266	-2.5%
41	.NET	3,301	3,406	-3.0%
42	SEO	10,217	10,906	-6.3%
43	AJAX	2,293	2,455	-6.6%
44	Link Building	6,848	7,351	-6.8%
45	Web Scraping	2,692	2,933	-8.2%
46	YouTube	1,183	1,306	-9.4%
47	XML	986	1,089	-9.5%
48	Ghostwriting	4,159	4,714	-11.8%
49	Copywriting	7,246	8,376	-13.5%
50	PDF	675	1,090	-38.1%